leading
the way

Adam
SYSTEMS

follow the road to ADAM

Developed "by car people for car people," ADAM Systems comprise a PC based, total dealer management system that integrates every facet of dealer operations - from accounting and finance, to parts and service, to prospecting and follow-up.

Over the years, we have consistently delivered value to our customers. Our software is easy to use, versatile, and cost effective - with free upgrades and no long-term contracts. ADAM screens are detailed, yet logical and easy to navigate. All of our systems feature helpful, on-screen manuals. ADAM applications are marketed with lower up front licensing fees and low monthly support costs. The combined savings from lower hardware, software and maintenance costs positions ADAM as a feature-rich, economical DMS solution for automotive businesses big or small.

Always on the cutting edge, ADAM continues to refine and enhance our Windows systems to meet the challenge of an ever-changing industry. The versatility of ADAM Systems is unmatched for flexibility and ease of integration. When it comes to creating innovative, high tech management solutions, ADAM is leading the way.

SECURITY
Protect sensitive data with multiple levels of customized security.

WINDOWS
Maximize point and click capabilities with true Windows systems designed from the ground up.

INTEGRATION
Electronic integrations exist between ADAM and many OEMs as well as third party applications. Save time and reduce errors by eliminating double entry and manual keypunch tasks.

SUPPORT
At ADAM, you have toll free access to some of the best support staff in the industry that are both knowledgeable and courteous.

ON-SCREEN HELP
All ADAM systems offer an on-screen manual, featuring a variety of search options.

For the right system at the right price, test drive ADAM today!

For a live, on-line demonstration call us at (800) 676-2262.

The ADAM Accounting system gives you up to the minute access to your complete financial picture with the click of a mouse - balance sheet, cash flow, inventory levels, credit lines, and other data. A wide array of on-demand reports allows you to make timely management decisions.

On-demand check writing, automated cash receipts, post ahead, data archives, open item accounts receivable, and many other tools make the ADAM system a robust, feature rich accounting solution.

Adam
SYSTEMS

FOR FRANCHISED OR NON-FRANCHISED DEALERSHIPS

FINANCIAL REPORTS ANYTIME

Make timely management decisions with quick and easy access to on-screen or printed financial reports - manufacturer financial statements, generic balance sheets, detailed general ledgers, summary general ledgers, trial balances, P&L statements, and more.

POSTING OPTIONS

Create automatic entries and post ahead entries. Post corrections and run adjusted prior month or prior year manufacturer statements and financial reports. Post transactions automatically from other ADAM applications such as Service, Parts Invoicing, and F&I.

EASY ON-SCREEN RECONCILIATION

Eliminates tedious, manual reconciling of bank accounts. Set up any general ledger account for reconciliation.

DAILY OPERATING CONTROL

Define up to 99 easy, customized DOC reports.

SUBSIDIARY ACCOUNTS

Create any number of bank accounts, expense accounts, etc.

PAYROLL

One of the most user friendly, yet comprehensive Payroll systems on the market.

accounting

The ADAM Accounts Payable application tracks and facilitates all accounts payable activity. Because it is fully integrated with your ADAM Accounting system, the general ledger, accounts payable balances, schedules, and journals, are automatically updated when invoices, credit memos and checks are processed in Accounts Payable.

The Accounts Payable system controls the accounts payable schedule in accounting. With an open invoicing system you can apply payments and credit memos to specific invoices, rather than to a vendor's total account balance, making the account reconciliation process easier.

Adam
SYSTEMS
www.adamdms.com

AUTOMATED CHECK PROCESSING

Select invoices for payment based on date range, or select one or more invoices for a specific vendor, or select all invoices for all vendors. Make modifications to a batch before printing checks.

PURCHASE ORDERS

POs can be issued automatically from Accounts Payable, Parts Invoicing, or from Service. No longer will the missing purchase order book be a problem! Non-blanket POs are automatically closed when invoices are posted through the Accounts Payable system.

AUTOMATIC PERCENTAGE SPREADS

When posting invoices, use spread code percentages to allocate expense distribution across several account numbers.

ARCHIVES

View and print invoices and payments processed within the past several years.

DISCOUNT TRACKING

Know the invoices that have discounts available and when they will expire.

1099 FORMS

Track all vendor payments; process and print 1099 forms and year-end 1099 reports with ease.

In today's fast-paced automotive environment, ADAM's finance, insurance, and vehicle inventory applications speed up selling, financing, and paperwork with flexible, easy-to-use features that deliver a high level of performance to your sales personnel and F&I department.

Inventory management is a critical component to your dealership's success. The ADAM F&I and inventory modules manage in-stock and sold data for new and used vehicles, integrate with service department vehicle records, and automate the process of clearing sold inventory and sending associated transactions to accounting when a sale is closed.

Adam
SYSTEMS

www.adamdms.com

SYSTEM INTEGRATION

Vehicle and sales data is automatically updated between ADAM F&I, vehicle inventory, accounting, and service. View shipped vehicle data and update inventory files by interfaces with various manufacturers.

FINANCE TEMPLATES

Save time and reduce errors by setting up multiple templates with which to create deals. Each is loaded with lender information, payment terms, tax rates, insurance plans, required forms, and other requisite data.

VEHICLE INQUIRY

Vehicle records can be located in an instant with on-screen inquiries by stock number, make, model, or vehicle ID. Dealer add-ons automatically update vehicle costs.

CREDIT INSURANCE

Credit life, A&H, and other insurance calculations are based on your state regulations and are built into the system.

SALES TOOLS

Increase proficiency with built-in financing sales tools such as quick quote and rollback calculation features. Access in-stock vehicle records, including photos. View on-screen profitability figures for each deal.

DESKING-RETAIL AND LEASE

Deals can be worked in a multitude of ways on one screen for maximum profit potential.

FORMS AND REPORTS

Handle virtually all of your F&I forms, either preprinted or plain paper. Produce a full complement of finance, sales, and inventory reports.

The ADAM Parts Inventory and Invoicing systems are designed to record and report all parts inventory activity, making real time inventory management a reality. Increase parts department profits and maintain up to date inventory levels with features such as immediate updates when sales occur, automated suggested stock orders, DCS transmissions to download orders and returns, and recording missed sales.

Other features include numerous on-demand management reports, sales statistics and profitability by employee, tracking core inventory and deposits, optional archives module, and returnable and discontinued parts reporting.

Adam
SYSTEMS
www.adamdms.com

MULTIPLE SOURCING
Define codes used in establishing and assigning restocking parameters for each part.

AUTOMATED PART BOOK OPTION
Load a manufacturer's entire parts book on your system for on-screen inquiry and automatically update costs, prices, and superceded parts.

OEM DCS INTEGRATION
Transmit orders and returns to the manufacturer.

INVOICING
Produce quotes and invoices using preprinted forms or economical plain paper, on laser or dot matrix printers.

PHYSICAL INVENTORY COUNTS
Create, print and update unit counts and locations of parts in your inventory for full physicals or cycle counts.

ELECTRONIC PARTS CATALOG
Interfaces include Snap On (formerly Proquest and Bell and Howell), Microcat as well as many OEM Catalogs.

PRICING OPTIONS
Define up to 99 codes for quote and invoice price calculations, based on a percentage of cost, wholesale price, or list price. Define up to nine ranges of retail price markups based on percentages of cost.

SYSTEM INTEGRATION
With ADAM service software, add parts to service tickets. Automatically transmit sales data to your ADAM accounting system. Interface with national locator services.

Because service is an important profit center for a dealership, the ADAM Service system is equipped to process, record, and report all work order and invoicing activity as well as to handle daily tasks such as scheduling appointments, managing multiple operations, dispatching technicians, and closing and printing invoices. Accounting codes, labor codes, service kits, and other timesaving tools can be created to process work orders more easily.

The system will integrate with ADAM Accounting, Parts Inventory, F&I, Vehicle Inventory, Service Merchandising and other ADAM products.

Adam
SYSTEMS
www.adamdms.com

FLEXIBLE ACCOUNTING

Add an accounting code to each operation to ensure accurate billing and accounting entries. Customer pay, internal, warranty, extended warranty, and sublet operations may be handled on a single invoice.

OEM DCS INTEGRATION

Transmits warranty claims to the manufacturer.

EASY APPOINTMENTS

Create appointments for new or existing customers simply by selecting a date and time and adding an operation. Convert an appointment to a work order with one click.

SERVICE MERCHANDISING

Bring customers back into your store for repeat business. Create mailing lists for recommended service letters and other customer mailings. Design campaigns and promotions with ease, flexibility and accuracy.

SERVICE HISTORY

Update vehicle repair histories automatically when invoices are closed. Print a history at any time.

REPORTS

Print or view service management reports including business summaries, work in process, profitability by service writer, and many others.

SERVICE RECORDS

Look up vehicles and invoices by a variety of criteria. With the optional archives module, view or print stored invoices. Access schedules of recommended service easily from the work order write-up screen. Add vehicles from Service, ADAM Vehicle Inventory, or F&I.

DCS interfaces with major manufacturers.

Dealer-to-factory reporting, communication and data retrieval made easy.

Multi-user access to manufacturer systems.

Adam
SYSTEMS

The ADAM System offers many OEM DCS (Dealership Communication System) solutions and subscribes to most manufacturers including:

- **Acura**
- **Audi**
- **BMW**
- **Chrysler**
- **Ford**
- **General Motors**
- **Honda**
- **Hyundai**
- **Kia**
- **Mazda**
- **Mercedes**
- **Mitsubishi**
- **Nissan**
- **Subaru**
- **Subaru**
- **Suzuki**
- **Toyota**
- **Volkswagen**
- **Volvo**

Adam
SYSTEMS
www.adamdms.com

NETWORKING AND HARDWARE OPTIONS

Unlike some of our competitors, ADAM does not utilize proprietary networks or hardware. They may be purchased directly by ADAM or through whichever provider you chose as long as it adheres to the ADAM networking and hardware specifications located on our website. In this spec, configurations range from large, multi-location environments to small, one location peer-to-peer layouts.
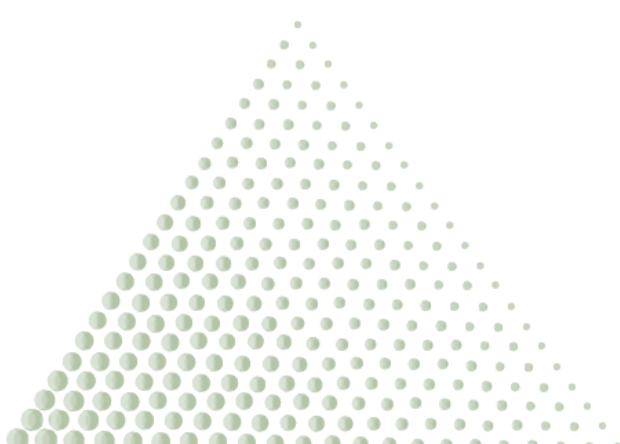
CUSTOMIZED REPORTS AND EXTRACTIONS

ADAM offers a wide variety of standard reporting offerings. However, if there is a report or data extraction specific to your needs, we can build it for you. As long as the data exists in the system, ADAM can produce it in the format and frequency requested.

INDUSTRY PARTNERS

ADAM is affiliated with many industry leading companies including:

• Carfax
• Dealertrack
• Dell
• First Advantage CREDCO
• Microcat / Infomedia
• Microsoft
• Route One
• Snap On

At ADAM Systems, the foundation of our business is based on the following principles:

- Providing a fully integrated Dealer Management System based on the most current technology.
- Giving the user maximum flexibility in choice of hardware.
- Offering quality support services for all of our products.
- Providing our systems at a reasonable price.

In 1979, a former new car dealer principal founded Automotive Business Management Consultants, Inc. (ABMC) to offer management consulting to dealers. Following the introduction of the IBM PC, the company recognized an opportunity to develop PC solutions that were previously unavailable to dealerships, at an affordable price.

Marketed under the trade name ADAM, these applications include Accounting, Accounts Payable, Finance & Insurance, Parts Inventory, Parts Invoicing, Service Invoicing, Prospect Management, Vehicle Inventories, and other special purpose programs. We have designed products for all types of dealerships, from large multi-franchised, multi-location dealers to small, individually owned used car dealers. ADAM systems have been installed at over 1,000 dealerships throughout the United States and Puerto Rico. In the mid 90s, ADAM became the first in the industry to offer true Windows DMS systems.

Our staff is knowledgeable about the working environment of the automotive industry. Most originated from the automotive industry and include dealers, controllers, F&I managers, parts managers, sales managers and others. Our innovative and experienced development and programming staff continue to meet the challenge of an ever-changing industry. Our products are designed by "car people" who know how to help you accomplish your goals. Always on the cutting edge, ADAM today continues to refine and enhance our Windows systems, remaining the industry leader.

Adam
SYSTEMS